



Specializing in traditional and asset-based long-term care insurance planning.

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About Us:

LTC Solutions is one of the largest Brokerage General Agencies (BGA), specializing in long-term care insurance products and options for the past 40 years. Our focus is on assisting producers and planners with their clients' asset protection and future care needs. We achieve this by offering them plans that defer the risk associated with the high cost of long-term care services. Covering the Cost of Dependency that results in avoiding a health care crisis, by transferring this risk to an insurance policy. Our goal, is to help you protect all or a portion of the client's investment portfolio and to offer them peace of mind and choices.

The Companies We Keep:

- Genworth
- Lincoln Financial
- Mutual of Omaha
- National Guardian Life
- Nationwide
- OneAmerica
- TransAmerica

Service You Can Expect:

- ⇒ **Product:** We have all the top carriers in the industry. Offering such a large portfolio of companies, we have the ability to assist you in choosing a carrier who will best serve your client's needs. Our plan take into consideration age, gender, marital status, finances and health.
- ⇒ **Commission:** We offer top contracts. All contracts are direct with the carriers and 100% vested commission from day one.
- ⇒ **Staff:** Our staff consists of a highly trained team who are readily available to assist in product knowledge, quoting, underwriting. We supply all of the forms and sales literature needed to help make your sales process seamless.
- ⇒ **Back Office:** We make sure your applications are complete and accurate to ensure a speedy turnaround. We will follow your business and updated you throughout the underwriting process.
- ⇒ **Marketing:** We will assist you with ways to approach your prospects and existing client with LTCi. We will provide to you sample letters and mailers to market to prospects. For existing clients with an interest in LTCi we will offer presentation ideas and assist in those via conference call or screen share,
- ⇒ **Partnership:** We truly partner with you and your firm by either:
 - Hand-holding and training you and your staff to sell with confidence, or
 - Partnering you with one of our experienced LTCi producers who can handle the sale for you, at your direction.